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OFFICE CONTACT INFORMATION

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EDUCATION

Ph.D., Economics	The Ohio State University,	2011
M.A., Economics	New York University,	2006
B.S., Mathematics (<i>Graduated with Distinction</i>)	University of Victoria,	1998

RESEARCH AND TEACHING INTERESTS

Primary fields: Industrial Organization, Health Economics
Secondary fields: Empirical Microeconomics

POSITIONS HELD

Assistant Professor	University of Alabama	2011-present
Research Assistant	The Ohio State University	2009-2011
Teaching Assistant	The Ohio State University	2007-2009
Senior Consultant	Booz Allen Hamilton	2006
Software Engineer	Strategic Analysis, Inc.	2000-2006
Network Associate	Good Samaritan Hospital	1999-2000

PUBLICATIONS

Pflum, Kevin E. "Physician Incentives and Treatment Choice," *Journal of Economics and Management Strategy*. (*Forthcoming*)

Cox, C.A., M.T. Jones, K.E. Pflum, P.J. Healy, (2015) "Revealed Reputations in the Finitely-Repeated Prisoners' Dilemma," *Economic Theory* 58(3), 441-484.

Lewis, Matthew S. and Kevin E. Pflum, (2015). "Diagnosing Hospital System Bargaining Power in Managed Care Networks," *AEJ:Economic Policy* 7(1), 243-271.

RESEARCH PAPERS

- “Hospital Systems and Bargaining Power: Evidence from Out-of-Market Acquisitions,” with Matthew S. Lewis. (*Revision Requested, RAND Journal of Economics*)
- “Marketing a Product with Idiosyncratic Matching: The Role of Samples and Detailing in the Pharmaceutical Industry” (*Under Review*)
- “Competition and Quality Choice in Hospital Markets,” with Matthew S. Lewis. (*Under Review*)
- “Leveraging the Emergency Room: The Impact of a Billing Cap for Emergency Care on Negotiated Prices”
- “Contracting for Publicly Funded Services: Unmonitored Quality and Efficiency”
- “Regulating a Monopolist with Unverifiable Quality.”

HONORS, SCHOLARSHIPS AND AWARDS

- Department Citation for Excellence in Teaching, Ohio State University. 2009
- University Fellowship, Ohio State University. 2006-2007

FUNDED RESEARCH

- The Graduate School’s Alumni Grants for Graduate Research and Scholarship 2010
Project: “Diagnosing Hospital System Bargaining Power in Managed Care Networks” \$2,000

TEACHING EXPERIENCE

- 2015 Managerial Economics (MBA) University of Alabama
- 2014 Principles of Microeconomics University of Alabama
- Managerial Economics (MBA) University of Alabama
- 2013 Principles of Microeconomics University of Alabama
- Ph.D. Seminar in Industrial Organization University of Alabama
- Managerial Economics (MBA) University of Alabama
- 2012 Principles of Microeconomics University of Alabama
- Ph.D. Seminar in Industrial Organization University of Alabama
- 2011 Principles of Microeconomics University of Alabama
- 2009 Issues in the U.S. Economy The Ohio State University
- 2008 Principles of Microeconomics The Ohio State University
- Money and Banking The Ohio State University

PROFESSIONAL ACTIVITIES

Reviewer Journal of Public Economics, European Economic Review, Scandinavian Economic Review, China Economic Review, International Journal of Pharmaceutical and Healthcare Marketing

Invited Seminars

- 2014 Mississippi State University
- 2011 University of Michigan, Federal Trade Commission, Charles Rivers Assoc., University of Alabama, Miami University (OH)
- 2010 Kent State University, Bowling Green State University

Conferences

- 2015 ASSA Winter Meetings (Selected Paper)
- 2014 Southern Economic Association Conference (Selected Paper)
American Society of Health Economists (ASHEcon) Biannual Meeting (Selected Paper)
International Industrial Organization Conference (Selected Paper)
- 2013 International Industrial Organization Conference (Selected Paper)
- 2012 Southern Economic Association Conference (Selected Paper)
ASSA Winter Meetings (Selected Paper)
- 2011 Southern Economic Association Conference (Selected Paper)
International Industrial Organization Conference (Selected Paper)
- 2010 International Industrial Organization Conference (Selected Paper)

OTHER INFORMATION

Professional Affiliations: American Economic Association, American Society of Health Economists, Industrial Organization Society, Southern Economic Association.

Programming: SAS, Stata, Java/J2EE, VBScript/ASP, Javascript, LaTeX.

Database Development: SQL Server, MySQL, Oracle 9i/10g.

Languages: English (native), Spanish (beginner).